

**Come
grow with
Encompass.**

We're
committed to:

Growing through
profitable customers,
agencies and markets.

Serving as the
carrier of choice for
independent agencies.

Providing **products and services** that:

- Offer focused agency support, attentive customer service and a **simple insurance experience**.
- Address the **unique protection needs** of high-lifetime-value customers who own their home, have multiple cars and are interested in higher limits and broader coverages.
- Help agencies focus more time on selling, growing revenue, retaining customers and achieving their **financial success** today — as well as tomorrow.

Come grow with Encompass.

Building on our core strengths with a focus on profitable customers served by independent agencies.



Our Core Strengths

Our People, Agency Relationships and NorthStar

Universal Security Policy

Claims Excellence

Policyholder Service Center

Part of the nation's largest publicly held personal lines insurer

Our Focus on Profitable Customers, Agencies and Markets

Product Advantages

Enhanced Agency Support

Simplified Technology

Superior Customer Service

- Package products offer convenience and simplicity
- Products appeal to customers in upper-middle markets and above
- Rate plan supports growth in profitable customer segments
- Multiple discounts provide added appeal
- Financial and service incentives for top-performing agencies
- Value-selling and retention education for agency staff
- Highly skilled sales leaders focused on individual agency success
- Encompass Express allows agencies to quote, sell and service business more easily
- Real time quoting delivers quotes in just seconds
- Outstanding claims satisfaction
- Policyholder Service Center helps agencies focus on growing business
- Updated content and appearance for agency materials